

Harrisonburg Cytology Services, Inc.

Capability Statement



www.harrisonburgcytology.com

Mission

To be the premier provider of women's health laboratory testing by utilizing the following objectives:

- High standards of accuracy and service
- Focus on cost effective laboratory testing to ensure that everyone has access to healthcare
- Exceptional care, quality, and technology combines to create long-term, trusting, patient/provider/laboratory relationships

Differentiators/Niches

- Specialized Laboratory – one of very few independent Cytopathology labs in the country dedicated to women's health testing
- Speedy turn-around time
- Independent, woman owned, small business
- Fully licensed and CAP accredited independent laboratory
- Values system – the patient comes first and foremost
- Experience – OB/GYN testing exclusively for over 27 years
- Extra level of detail and care through exceptional service - we make sure every diagnosis is accurate and concise which results in the reduction of unnecessary follow-up/repeat testing

Core products

OB/GYN Services -

Pap test utilizing ThinPrep with Imaging – (concise disease detection)

- Turn-around-times average 2-3 business days for negative Paps & 3-4 business days for abnormal Paps
- Abnormal Pap tests confirmed by multiple pathologists and are auto-reflexed to test for HPV

Pathology Services –

Pathology services through local pathologists

- Provide health care practitioners the opportunity to meet pathologists directly
- Provide straightforward reports
 - 2-3 day or less turn-around-time for most biopsies
 - 3-4 business day turn-around-time for abnormal Pap tests
- Utilize the P16 antibody as appropriate. P16 and other immunohisto chemistry antibodies/probes performed in-house

Molecular Microbiology Services -

Chlamydia/Gonorrhea –

- Turn-around-time 24 hours or less.
- Utilize CDC recommended PCR platform for CT/NG testing
 - ThinPrep vial
 - Co-collect swab
 - First catch urine collection (for male patients)
- High-Risk HPV
 - Turn-around-time 1-2 days from the time the test is ordered.
 - Perform both reflex testing and screening over thirty testing.
 - Maintain patient sample vials for 30 days (possible to add a HPV test at request)
- HPV 16/18 Genotyping
 - Stand alone or reflex test (may request Pap negative/HPV positive result scenario be reflexed for HPV 16/18 status)

Harrisonburg Cytology Services, Inc.

Address: 2 South Main St. Suite 201
Harrisonburg, Virginia 22801

Office: 1-540-433-4991

Toll Free: **1-888-955-7277**

Fax: 540 433-4995

Email: tward@harrisonburgcytology.com

P.O.C. - **Tom Ward, MS CT (ASCP)**

Chief Operations Officer

Government Business Alternate POC:
SHIRLEY MARTIN, CT (ASCP)

CAGE: 66x23

DUNS: 016870136

Primary NAICS: 561210

NAICS: 621511 - Medical Laboratories

Socio-Economic Certifications

Small Business

Women-Owned Business

Core Services

Specialty in providing OB/GYN Pap testing using ThinPrep w/Imaging technology.

~Practitioners are able to perform multiple tests out of a single ThinPrep collection vial. All tests from the Thin Prep vial are performed utilizing FDA approved laboratory testing platforms.

Utilizes four pathologists for Cytology review

~Minimum of two pathologists review each abnormal Pap test for greater accuracy and consistency.

~Our laboratory uses Bethesda terminology and provides straight forward cytology results.

~Our Pathologists are available for direct consultation for difficult cases, questions, or concerns.

~Slide loan program to ensure that Pap test slides are available for cyto-histo correlation as appropriate.

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Non GYN (Fluid Cytology) Services

- Process all fluid cytology in-house
- Performs fluid cytology – i.e. Urine Cytology, CSF, FNA, etc.

Immunohistochemistry

- Using Ventana platform
- For most of the routine antibodies and a number of less common antibodies

EMR Services

- Interface - Able to quickly interface with most EMR systems on the market.
- Web-based Portal - Psyche Systems Web-Based portal can serve as both order entry & results capacity.
 - HIPPA compliant - meets strict medical record encryption criteria common to all medical lab & hospital based Web portals
- Fax –Can fax reports to a color printer or fax machine provided by our laboratory
- Drag-and-Drop - For EMR systems containing Drag-and-Drop functions
 - Able to send PDF final reports to appropriate file via fax

Courier Services

- Secure outside laboratory drop boxes - for afterhours pick-up
- Courier pick up - create designated times
- Shipping Service - for long distance accounts. Our laboratory complies with state & federal laws for shipping and receiving medical specimens.

Other Test Menu Highlights

- Pathology Services including tissue biopsy and P16 antibody immunohistochemistry
- Breast Smear Cytology - From ThinPrep Collection Vial
- Bacterial Vaginosis/Trich./Candida Species Panel
- Immunohistochemistry - Contact laboratory for complete list of antibodies/probes

Past Performance

Harrisonburg Cytology Services has been providing women's health laboratory testing and other cytology services since 1985. The founder, Shirley Martin, CT (ASCP) identified the need for a laboratory which focused on providing exceptional women's health laboratory testing. With the support of the local pathologists and health care providers in the community, Harrisonburg Cytology Services was founded to address these needs. As a result, the organization joined one of a very small and specialized group of cytotechnologist owned cytology laboratories in the country. This enabled our laboratory to develop a model in which the unique needs of health care providers for pathology and cytology are at the forefront. Harrisonburg Cytology Services offers something special that is often times lost in the Mega Lab arena. Our laboratory strives to develop a connection with our healthcare providers who share our Patient First mentality. The end result is the patient receives accurate, timely, and compassionate healthcare through a collaborative effort between the provider and the laboratory.

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Overview

Specialized Laboratory

ThinPrep w/Imaging technology

Breast Smear Cytology

HPV 16/18 Genotyping

Four pathologists for Cytology review

Immunohistochemistry

Pathology Services

Pathologists are available for direct consultation

Courier Services

Shipping Service

Speedy turn-around time.

Fully licensed and CAP accredited independent laboratory

Values system – the patient comes first

Experience – over 27 years

Extra level of detail and care through exceptional service

Place of Performance

Headquartered in Harrisonburg, Virginia – able to work in VA and the surrounding region including Washington D.C.